



## COMPANY OVERVIEW

iQ GovSolutions is the dba for iQuasar LLC, an ISO 27001 and ISO 9001 certified company headquartered in Sterling, VA. We are fully compliant with CMMC Level 1 standards, ensuring robust cybersecurity practices to meet the Department of Defense's (DoD) requirements for handling Controlled Unclassified Information (CUI).

In addition, we hold a GSA MAS Contract, facilitating federal agencies' access to our services under streamlined acquisition processes. With over two decades of business experience, we specialize in providing comprehensive staffing solutions to federal, state, and commercial agencies across the United States. We have a proven track record of delivering high-quality candidates and ensuring quick turnaround times for both long- and short-term staffing needs. Our growing list of clients includes Federal Reserve Board, United States Patent and Trade Office (USPTO), State Council of Higher Education for Virginia (SCHEV), City of Chesapeake, Virginia Employment Commission, Maryland Judiciary, State of Washington Office of Financial Management.

## CORE COMPETENCIES

- ❑ IT Talent Acquisition
- ❑ Administrative and Clerical Support AI
- ❑ Talent Acquisition
- ❑ Workforce Planning
- ❑ Human Capital Management
- ❑ Talent Management
- ❑ Accounting & Financial Services Support
- ❑ Healthcare Program Support

## DIFFERENTIATORS

- ❑ 97% Customer Satisfaction Rating, Independently Verified by Dun and Bradstreet
- ❑ Industry Leading Net Promoter Score (NPS)
- ❑ A+ Highest Credibility and Satisfaction Rating by Better Business Bureau (BBB)
- ❑ Clutch-verified and featured in top Clutch lists

## CLIENTS



## CERTIFICATIONS



## CONTRACTS



## AWARDS

- ❑ Inc. 500/5000 fastest growing
- ❑ Top Business in Loudoun County, VA - Rank # 1 in 2013
- ❑ Best IT Consulting Company in the USA: Meet Advisors
- ❑ US Pan Asian American Chamber of Commerce (USPAACC) Fast 50 Asian American Business

## OUR PARTNERS





## CHALLENGE

The client needed to quickly staff several highly specialized roles—including Engineers, Architects, and Business Analysts—for an Enterprise Architecture project with its customer. The challenge was not only in finding qualified candidates with niche skillsets, but also in doing so within tight timelines to meet project milestones. With competition for top talent high in the telecom sector, the client required a partner who could execute with precision and speed.

## SOLUTION

iQ GovSolutions approached the challenge with a strategic and multi-layered recruitment plan which included:

1. An in-depth review of the clients specific technical and functional requirements, as well as current talent availability and market conditions.
2. Utilizing a combination of licensed job portals, internal talent databases, AI-driven sourcing tools, and professional networks to identify a targeted pool of candidates.
3. A personalized outreach campaign designed to attract and engage passive and active candidates with the desired telecom and enterprise architecture experience.
4. A two-phase qualification process—technical screening followed by alignment interviews to ensure a strong fit before submission.

## IMPACT

The client selected and deployed several of our consultants for the Enterprise Architecture Project with its customer. Our ability to move swiftly ensured uninterrupted progress, helping the client:

### *Meet tight deadlines*

By rapidly sourcing and onboarding qualified consultants, we enabled our client to adhere to an aggressive project schedule without compromising quality. Our responsiveness ensured that key phases of the project were staffed on time, allowing client to maintain momentum and deliver on critical client commitments.

### *Maintain delivery continuity*

We minimized disruption by aligning the right talent with project needs as they evolved. Our consultants integrated seamlessly with client's delivery teams, ensuring consistent progress across workstreams.

### *Reinforce its strategic value to T-Mobile*

Our timely and effective support helped the client demonstrate reliability and agility to its customer. By helping the client meet expectations, we contributed to strengthening its position as a trusted strategic partner. The success of this project not only reinforced client's value proposition but also showcased its ability to adapt quickly to client demands.